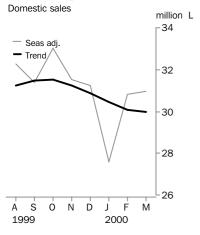


# SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11:30AM (CANBERRA TIME) MON 8 MAY 2000

#### **Australian produced wine**



MARCH KEY FI	GURES	<b>S</b>		
TREND ESTIMATES	Mar 2000 '000 L	% change Feb 2000 to Mar 2000	% change Mar 1999 to Mar 2000	
Australian produced wine				
Domestic wine sales	29 972	-0.4	0.5	
White table wine sales	15 975	0.0	0.8	
Red and rosé table wine sales	9 763	0.7	10.5	
SEASONALLY ADJUSTED	Mar 2000 '000 L	% change Feb 2000 to Mar 2000	% change Mar 1999 to Mar 2000	
Australian produced wine				
Domestic wine sales	30 960	0.4	1.9	
White table wine sales	16 294	0.7	2.9	
Red and rosé table wine sales	9 813	-2.5	11.4	

#### MARCH KEY POINTS

#### TREND ESTIMATES

- The trend series for total domestic sales of Australian produced wine fell by 0.4% in March to 30.0 million litres. However, the trend estimate is 0.5% higher than March 1999.
- The trend estimate for white table wine remained unchanged from the previous month but has risen by 0.8% since March 1999.
- The trend estimate for red/rosé table wine rose by 0.7% on February 2000 and by 10.5% on March 1999.

#### SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for total sales of Australian produced wine rose by 0.4% in March to 31.0 million litres. This is 1.9% higher than March 1999.
- The seasonally adjusted estimate for white table wine rose by 0.7% in March and by 2.9% since March 1999.
- The seasonally adjusted estimate for red/rosé decreased by 2.5% on February 2000. However, the seasonally adjusted estimate has increased by 11.4% since March 1999.

#### ORIGINAL ESTIMATES

■ In original terms, 32.1 million litres of Australian produced wine was sold domestically by winemakers during March 2000, up 22.0% on February 2000 and 10.1% on March 1999. The monthly rise reflected increases mainly from red table wine in glass containers less than 2 litres (25.8%), white table wine in glass containers less than 2 litres (22.2%) and white table wine in softpacks (16.9%).

■ For further information about these and related statistics, contact Helen Shannon on Adelaide 08 8237 7420 or the National Information Service on 1300 135 070.

## N O T E S

FORTHCOMING ISSUES	ISSUE	RELEASE DATE					
	April 2000	5 June 2000					
	May 2000	3 July 2000					
	June 2000	3 August 2000					
	July 2000	5 September 2000					
	August 2000	4 October 2000					
	September 2000	3 November 2000					
CHANGES IN THIS ISSUE	There are no changes in this issue.						
	• • • • • • • • • • • • • • • • • • • •						

W. McLennan

Australian Statistician

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TABLE WINE, GLASS
CONTAINER < 2 LITRES

The March trend estimate for white table wine in glass containers less than 2 litres was up 3.3% on March 1999 and 17.7% on March 1997. Higher growth was recorded for the trend estimate for red/rosé table wine in glass containers less than 2 litres, up 13.4% on March 1999 and 56.4% on March 1997.

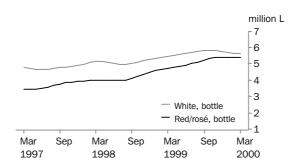
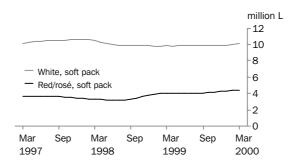


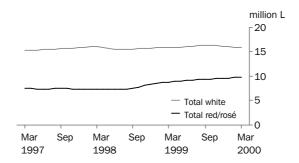
TABLE WINE, SOFT PACK CONTAINERS

The trend estimate in March for white table wine in soft packs has increased by 3.2% since March 1999 but fallen by 0.4% since March 1997. The March estimate for red/rosé table wine in soft packs increased by 9.9% on March 1999 and by 22.1% on March 1997.



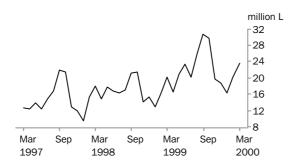
TOTAL WHITE AND RED/ROSÉ TABLE WINE

The trend estimate for the domestic sales of total white table wine increased by 0.8% since March 1999 and by 4.8% since March 1997. The trend estimate for total red/rosé has increased by 10.5% since March 1999 and by 29.7% since March 1997.



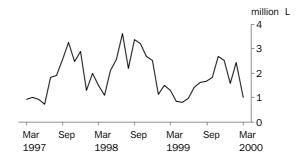
EXPORTS OF AUSTRALIAN PRODUCED WINE

Original data for exports in March shows that 23.6 million litres of Australian produced wine was exported. This volume is up 17.3% on February 2000 and by 17.0% on March 1999. The average value of Australian produced wine exported was \$5.01 per litre down from \$5.06 per litre in March 1999.



WINE IMPORTS CLEARED FOR HOME CONSUMPTION

Original data for March 2000 shows that 1.0 million litres of wine worth \$6.1 million was cleared for home consumption. This volume is down 58.0% on February 2000 and by 21.7% on March 1999. The average value of wine cleared for home consumption in March 2000 was \$5.98 per litre up from \$4.84 per litre at March 1999.



DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

Original data for the March quarter 2000 shows that wine available for consumption in Australia rose by 5.9% on the same quarter in 1999. Domestic sales of Australian produced wine rose 4.7% while the volume of imported wine increased 28.5%. Total disposals of Australian produced wine rose by 11.6% aided by a 21.7% rise in exports.

	A Domestic sales of Australian produced wine	B Wine imports cleared for home consumption	A + B Wine available for consumption	C Exports of Australian produced wine	A + C Total disposals of Australian produced wine
Period	'000 L	'000 L	'000 L	'000 L	'000 L
1996–1997	333 591	13 589	347 180	154 393	487 984
1997–1998	338 814	25 622	364 436	192 404	531 218
1998–1999	348 349	24 255	372 604	215 501	563 850
Mar Qtr 1999	71 592	3 949	75 541	49 381	120 973
Mar Qtr 2000	74 932	5 073	80 005	60 088	135 020

#### DOMESTIC SALES OF TOTAL AUSTRALIAN WINE & TABLE WINE BY CONTAINER TYPE

		TABLE-WHITE WINE				TABLE-RED AND ROSÉ WINE			
	Total wine	Glass less than 2 litres(a)	Soft packs(b)	Other containers(c)	Total	Glass less than 2 litres(a)	Soft packs(b)	Other containers(c)	Total
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
				ORIGINA	<u>_</u>				
1006 1007	333 591	55 212	126 492	3 324	185 032	41 144	41 574	1 016	83 733
1996-1997			125 269						
1997-1998 1998-1999	338 814 348 349	59 352 63 354	125 269 117 954	4 888 7 000	189 512 188 310	46 746 53 713	41 295 44 564	868 811	88 909 99 088
1000 1000	0.00.0	00 00 .	11. 00 .	. 555	100 010	00 . 10		011	00 000
1998-1999	00.004	F F00	40.250	440	40.000	4.000	2.004	47	0.040
March	29 201	5 588	10 350	449	16 388	4 609	3 684	47	8 340
April	30 274	5 625	10 456	526	16 608	5 024	4 065	56	9 144
May	28 408	4 906	8 971	384	14 261	5 103	4 178	32	9 314
June	29 789	4 812	9 787	340	14 939	5 285	4 874	22	10 182
1999-2000									
July	32 459	5 660	9 871	370	15 900	6 521	5 094	37	11 652
August	30 285	5 454	9 637	409	15 500	5 507	4 557	48	10 112
September	31 728	5 801	9 973	562	16 337	5 477	4 170	41	9 689
October	35 588	6 635	10 897	528	18 060	5 667	4 201	71	9 939
November	38 501	7 549	10 838	783	19 170	6 306	4 330	194	10 831
December	41 409	8 293		806	21 451	5 522	4 744	78	10 331
			12 351						
January	16 444	3 481	5 935	385	9 802	2 530	1 928	47	4 505
February	26 343	5 109	10 115	327	15 551	4 224	3 552	38	7 813
March	32 145	6 243	11 824	317	18 384	5 315	4 603	67	9 984
• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • •
1998-1999			S	SEASONALLY AD	JUSTED				
March	30 373	5 460	9 897	n.a.	15 840	4 830	3 948	n.a.	8 812
April	29 959	5 537	10 034	n.a.	15 977	4 797	4 091	n.a.	8 786
May	30 834	5 622	9 715	n.a.	16 022	5 060	4 107	n.a.	9 375
June	31 356	5 943	10 086	n.a.	16 425	5 036	4 122	n.a.	9 345
1999-2000									
July	27 819	5 425	9 227	n.a.	14 970	4 661	3 815	n.a.	8 578
August	32 247	5 776	10 351	n.a.	16 870	5 033	4 292	n.a.	9 465
September	31 395	5 868	10 049	n.a.	16 536	5 333	3 909	n.a.	9 223
October	33 031	5 896	10 427	n.a.	16 939	5 479	4 214	n.a.	9 797
November	31 519	6 076	9 347	n.a.	15 926	5 613	4 105	n.a.	9 707
December	31 262	5 837	9 937	n.a.	16 230	5 208	4 382	n.a.	9 507
January	27 581	5 297	9 622	n.a.	15 439	5 160	4 025	n.a.	9 171
February	30 829	5 748	10 401	n.a.	16 183	5 676	4 455	n.a.	10 067
March	30 960	5 768	10 411	n.a.	16 294	5 345	4 616	n.a.	9 813
				TREND ESTIM	ATFS				
1998-1999				201110	= •				
March	29 811	5 461	9 858	n.a.	15 841	4 761	4 067	n.a.	8 836
April	30 062	5 538	9 857	n.a.	15 885	4 819	4 077	n.a.	8 947
•	30 256	5 608	9 860	n.a.	15 952	4 868	4 064	n.a.	9 026
May			9 881	n.a.	16 048	4 931	4 049	n.a.	9 104
•		5 667			20 0 10		. 5 15		3 104
June	30 468	5 667	0 001						
June <b>1999-2000</b>	30 468			n.a	16 186	5 023	4 053	n.a	9 203
June <b>1999-2000</b> July	30 468 30 832	5 739	9 918	n.a.	16 186 16 321	5 023 5 124	4 053 4 065	n.a.	
June <b>1999-2000</b> July August	30 468 30 832 31 228	5 739 5 805	9 918 9 950	n.a.	16 321	5 124	4 065	n.a.	9 296
June <b>1999-2000</b> July August September	30 468 30 832 31 228 31 492	5 739 5 805 5 845	9 918 9 950 9 952	n.a. n.a.	16 321 16 389	5 124 5 229	4 065 4 082	n.a. n.a.	9 296 9 386
June 1999-2000 July August September October	30 468 30 832 31 228 31 492 31 504	5 739 5 805 5 845 5 853	9 918 9 950 9 952 9 933	n.a. n.a. n.a.	16 321 16 389 16 370	5 124 5 229 5 323	4 065 4 082 4 113	n.a. n.a. n.a.	9 296 9 386 9 471
June 1999-2000 July August September October November	30 468 30 832 31 228 31 492 31 504 31 254	5 739 5 805 5 845 5 853 5 828	9 918 9 950 9 952 9 933 9 916	n.a. n.a. n.a. n.a.	16 321 16 389 16 370 16 278	5 124 5 229 5 323 5 385	4 065 4 082 4 113 4 166	n.a. n.a. n.a. n.a.	9 296 9 386 9 471 9 550
June 1999-2000 July August September October November December	30 468 30 832 31 228 31 492 31 504 31 254 30 844	5 739 5 805 5 845 5 853 5 828 5 781	9 918 9 950 9 952 9 933 9 916 9 926	n.a. n.a. n.a. n.a. n.a.	16 321 16 389 16 370 16 278 16 154	5 124 5 229 5 323 5 385 5 409	4 065 4 082 4 113 4 166 4 230	n.a. n.a. n.a. n.a. n.a.	9 296 9 386 9 471 9 550 9 611
June 1999-2000 July August September October November December January	30 468 30 832 31 228 31 492 31 504 31 254 30 844 30 425	5 739 5 805 5 845 5 853 5 828 5 781 5 725	9 918 9 950 9 952 9 933 9 916 9 926 9 978	n.a. n.a. n.a. n.a.	16 321 16 389 16 370 16 278 16 154 16 046	5 124 5 229 5 323 5 385	4 065 4 082 4 113 4 166 4 230 4 303	n.a. n.a. n.a. n.a.	9 296 9 386 9 471 9 550 9 611 9 657
June 1999-2000 July August September October November December	30 468 30 832 31 228 31 492 31 504 31 254 30 844	5 739 5 805 5 845 5 853 5 828 5 781	9 918 9 950 9 952 9 933 9 916 9 926	n.a. n.a. n.a. n.a. n.a.	16 321 16 389 16 370 16 278 16 154	5 124 5 229 5 323 5 385 5 409	4 065 4 082 4 113 4 166 4 230	n.a. n.a. n.a. n.a. n.a.	9 203 9 296 9 386 9 471 9 550 9 611 9 657 9 700

litre and under. See Explanatory Note 3.

<sup>(</sup>a) Prior to July 1998, data was collected for glass containers 1 (b) Soft pack containers include all collapsible packs, plastic or otherwise.

<sup>(</sup>c) Other containers include tankers, cans and rigid containers, including glass 2 litres and over. Prior to July 1998, data was collected for glass containers over 1 litre. See Explanatory Note 3.

#### DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

	Table	Fortified	Sparkling bottle fermentation(a)	Sparkling bulk fermentation(a)	Carbonated(b)	Flavoured(c)	Vermouth	Brandy(d)			
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L al			
• • • • • • • • • • • •											
1996-1997	268 766	25 629	23 370	9 182	3 431	2 183	1 026	987			
1997-1998	278 422	24 574	22 310	8 759	1 641	2 145	963	974			
1998-1999	287 398	23 920	20 292	12 325	1 447	2 141	824	905			
1998-1999											
March	24 728	1 854	1 293	971	109	156	90	75			
April	25 752	2 015	1 236	944	111	185	32	63			
May	23 575	2 340	1 157	946	106	203	81	67			
June	25 121	2 518	958	889	87	183	32	81			
1999-2000											
July	27 552	2 396	1 269	896	n.p.	226	n.p.	69			
August	25 612	2 062	1 264	860	n.p.	182	n.p.	73			
September	26 025	1 781	1 870	1 559	260	171	62	74			
October	27 999	1 755	2 857	2 230	430	204	114	72			
November	30 000	2 083	3 169	2 515	460	235	38	40			
December	31 795	2 367	3 640	2 800	537	234	37	177			
January	14 306	867	560	280	195	152	84	51			
February	23 364	1 444	617	401	218	163	137	63			
March	28 368	1 717	851	663	323	192	31	43			

n.p. not available for publication

- (d) Quantities on which excise duty was paid. Data before July 1997 contained brandy made from fruit other than grape.



#### DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

	Sherry in glass less than 2 litres	Port in glass less than 2 litres	Other in glass less than 2 litres(a)	Soft packs	All other containers(b)	Total fortified
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
• • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • •
1996-1997	n.a.	n.a.	n.a.	n.a.	n.a.	25 629
1997-1998	n.a.	n.a.	n.a.	n.a.	n.a.	24 574
1998-1999	2 792	5 226	465	7 906	7 532	23 920
1998-1999						
March	200	327	28	622	676	1 854
April	216	430	37	749	582	2 015
May	275	510	44	833	678	2 340
June	270	504	42	857	845	2 518
1999-2000						
July	272	582	44	823	675	2 396
August	195	401	30	693	743	2 062
September	196	404	27	617	536	1 781
October	208	398	30	592	527	1 755
November	232	543	25	652	632	2 083
December	284	672	35	635	741	2 367
January	116	177	14	277	282	867
February	152	224	15	525	529	1 444
March	174	339	25	688	490	1 717

<sup>(</sup>a) Includes muscat, madiera, tokay and white port.

<sup>(</sup>a) Spritzig table wines are included with table wine.

<sup>(</sup>c) Includes wine cocktails, marsala, aperitif and tonic wines.

<sup>(</sup>b) Includes tankers, cans and rigid containers including glass 2 litres and over.



#### IMPORTS CLEARED & EXPORTS OF AUSTRALIAN PRODUCED WINE & BRANDY

	WINE TYPE	Ξ			TOTAL WINE		BRANDY	
	Table	Fortified	Sparkling	Other	Quantity	Value (a)	Quantity	Value
Period	'000 L	'000 L	'000 L	'000 L	'000 L	\$'000	'000 L al	\$'000
• • • • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • •	IMPO	RTS(b)(c)	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • •
	40.405	40=			40.500			<b>7</b> 000
1996-1997	10 105 21 447	105 135	2 387 2 996	993 1 044	13 589 25 622	66 503 92 926	628 661	7 889 7 861
1997-1998 1998-1999	20 136	92	2 915	1 113	24 255	102 498	598	7 528
1998-1999								
January	972	5	131	40	1 148	5 790	34	421
February	1 321	6	127	37	1 491	6 902	32	412
March	1 069	2	190	49	1 310	6 337	52	608
April	536	10	187	107	840	6 012	49	553
May	543	10	150	102	805	5 609	50	622
June	647	10	195	110	962	6 499	50	617
1999-2000								
July	1 009	66	248	100	1 423	8 083	47	499
August	1 149	92	229	158	1 628	9 099	58	736
September	918	70	443	233	1 664	11 256	53	633
October November	1 162	39	478	148	1 827	13 318 r16 372	47	590
December	1 622 1 642	44 77	832 531	196 268	2 693 2 519	18 362	42 89	487 1 289
January	1 244	50	192	122	1 607	5 979	45	540
February	1 959	39	292	149	r2 440	r8 297	33	588
March	670	52	156	148	1 026	6 131	37	519
• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • •	FVI	PORTS(d)	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • •
			EAR	PORTS(u)				
1996-1997	144 892	2 490	6 046	966	154 393	603 297	17	526
1997-1998	183 024	2 505	6 110	764	192 404	873 847	26	385
1998-1999	205 639	2 244	6 937	681	215 501	1 067 979	24	246
1998-1999								
January	12 543	88	302	22	12 954	59 886	2	10
February	15 532	142	536	17	16 226	83 346	3	45
March	19 446	310	393	52	20 201	102 158	<del>_</del>	6
April	15 903	129	303	163	16 498	84 673	1	14
May	20 126	208	572	16	20 922	103 325	2	17
June	22 133	167	1 031	14	23 345	107 234	3	24
<b>1999-2000</b> July	19 189	153	930	93	20 364	97 915	1	37
August	24 246	190	1 352	176	25 962	124 285	5	22
September	29 218	248	1 294	26	30 786	143 734	1	9
October	r28 254	172	1 396	45	29 867	r 139 388	2	40
November	r18 780	260	586	41	r19 666	r90 897	_	11
December	r18 276	194	334	20	r18 824	r91 606	2	24
January	r15 919	83	252	r45	r16 299	r75 371	5	32
February	r19 579	268	r 263	r44	r20 153	r 105 362	_	5
March	23 141	197	275	23	23 636	118 349	1	26
	r figure or ser	ies revised since	previous issue					

<sup>(</sup>a) See Explanatory Notes 5 and 6.

<sup>(</sup>c) Imports cleared for home consumption, see Explanatory Note 4.

<sup>(</sup>b) Due to change in the Customs Tariff codes implemented in July 1996, the wine type categories are not necessarily comparable with earlier data.

<sup>(</sup>d) Exports may include sales made by exporters other than winemakers.

	WINE TYPE	WINE TYPE			TOTAL WINE		
	Table	Fortified	Sparkling	Other	Quantity	Value (c)	
Country/Region	L	L	L	L	L	\$'000	
• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • •	
Fiji	12 113	440	2 070	1 396	16 019	98	
New Caledonia	9 175	_	4 860	_	14 035	38	
New Zealand	1 217 496	28 040	26 400	1 557	1 273 493	3 802	
Total Oceania and Antarctica (a)	1 275 977	30 863	36 017	3 088	1 345 945	4 154	
Denmark	202 157	45	1 620	_	203 822	881	
Germany, Federal Republic of	1 114 998	_	1 036	_	1 116 034	5 132	
Ireland	478 350	_	2 052	_	480 402	2 464	
Netherlands	428 554	_	3 753	75	432 382	1 998	
Sweden	406 506	_	13 806	_	420 312	1 813	
United Kingdom	11 984 717	69 828	104 513	30	12 159 088	52 727	
Total European Union	14 877 021	80 961	140 766	105	15 098 852	66 781	
Norway	248 876	_	3 861	_	252 737	1 074	
Switzerland	176 650	_	6 912	_	183 562	1 063	
Total Europe and the Former USSR (a)	15 308 029	80 961	151 539	105	15 540 633	68 976	
Oman	18 068	400	315	_	18 783	31	
United Arab Emirates	33 805	_	1 530	90	35 425	127	
Total Middle East and North Africa (a)	77 001	400	2 295	90	79 786	223	
Malaysia	134 740	372	1 800	2 104	139 017	1 059	
Singapore	129 855	608	929	1 516	132 908	1 007	
Total Southeast Asia (a)	390 363	16 989	3 854	4 358	415 564	2 660	
Hong Kong	118 005	_	10 068	9 738	137 811	1 015	
Japan	384 176	2 475	24 453	4 591	415 695	2 524	
Total Northeast Asia (a)	529 953	2 655	34 881	15 382	582 870	3 739	
Canada	1 278 096	41 947	1 584	225	1 321 852	7 738	
United States of America	4 267 007	21 425	42 444	9	4 330 884	30 773	
Total Northern America (a)	5 545 103	63 372	44 028	234	5 652 736	38 511	
Total Other Regions (b)	14 855	1 665	2 430	_	18 950	86	
Total All Countries	23 141 280	196 904	275 043	23 257	23 636 484	118 349	
	* *	countries as detaile Countries (Cat. no.	d in Standard Austra 1269.0).	alian (b) Includes	ships' stores		

<sup>(</sup>c) Free on board value, see Explanatory Note 5.

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#### EXPORTS OF AUSTRALIAN WINE BY REGION(a)

	Oceania & Antarctica	Europe & the Former USSR	Middle East & North Africa	Southeast Asia	Northeast Asia	Northern America	Other(b)	Total all regions
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
• • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • •	• • • • • • •
1996-1997	17 918	95 491	974	3 698	7 067	28 906	338	154 393
1997-1998	23 382	115 654	1 266	2 830	9 245	39 562	466	192 404
1998-1999	23 012	133 143	858	4 298	7 664	45 939	587	215 501
1998-1999								
January	2 131	6 889	81	203	601	2 998	52	12 954
February	1 473	10 272	48	330	551	3 485	65	16 226
March	1 910	12 880	137	493	490	4 267	23	20 201
April	1 107	9 987	75	322	738	4 208	60	16 498
May	1 159	13 686	89	389	691	4 842	66	20 922
June	2 252	15 193	113	369	565	4 725	129	23 345
1999-2000								
July	2 102	13 657	78	333	622	3 538	35	20 364
August	1 799	18 988	77	390	410	4 256	42	25 962
September	2 722	22 367	71	352	620	4 594	60	30 786
October	2 680	21 372	47	392	592	4 757	27	29 867
November	2 959	9 358	115	r 541	869	5 708	116	r19 666
December	1 223	r11 331	58	488	740	4 940	43	r18 824
January	r 923	10 089	126	382	r 620	r4 122	37	r16 299
February	r1 133	r11 128	116	r 345	r 502	r6 877	52	r20 153
March	1 346	15 541	80	416	583	5 653	19	23 636

<sup>(</sup>a) Exports may include sales made by exporters other than winemakers. (b) Includes ships' stores.

r figure or series revised since previous issue

#### EXPLANATORY NOTES

INTRODUCTION

**1** The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

SCOPE AND COVERAGE

- **2** The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in the previous financial year. These account for approximately 95% of total wine sales. All sales data are collected on an Australia-wide basis only and State figures are therefore not available.
- **3** Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

IMPORTS AND EXPORTS

- **4** Figures relating to international trade in wine and brandy are presented in tables 4–6 to provide a basis for assessing the overall wine market. Imports cleared for home consumption comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia.
- **5** The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.
- **6** The value of imports is the Australian Customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.
- **7** For further information on the compilation of Trade Statistics refer to explanatory notes contained in *International Merchandise Trade*, *Australia* (Cat. no. 5422.0).

SEASONALLY ADJUSTED AND TREND ESTIMATES

- **8** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).
- **9** The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

#### EXPLANATORY NOTES

SEASONALLY ADJUSTED AND TREND ESTIMATES continued

- 10 The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.
- **11** The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13–term Henderson weighted moving average to the seasonally adjusted series.
- **12** For further information, see *A Guide to Interpreting Time Series—Monitoring 'Trends', an Overview* (Cat. no. 1348.0) or contact the Assistant Director, Time Series Analysis on (02) 6252 6345.

ACKNOWLEDGMENT

**13** ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

RELATED PUBLICATIONS

- **14** Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (Cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.
- **15** Current publications produced by the ABS are listed in the *Catalogue of Publications and Products Australia* (Cat. no. 1101.0). The ABS also issues, on Tuesdays and Fridays, a *Release Advice* (Cat. no. 1105.0) which lists publications to be released in the next few days. The Catalogue and Release Advice are available from any ABS office.

ROUNDING

**16** Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

SYMBOLS AND OTHER USAGES

- nil or rounded to zero
- L litres
- L al litres of alcohol n.a. not available
- n.p. not available for separate publication (but included in totals where
  - applicable)
- r figure or series revised since previous issue

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